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SAP America, Inc. Announces U.S. Partner Award Winners at 2005 North American SMB Channel Partner Meeting

MIAMI, Florida - January 12, 2005 - SAP America, Inc., a subsidiary of SAP AG (NYSE: SAP) and the nation's leading provider of enterprise management software, today named the winners of its 2004 U.S. SAP Business Partner Awards, recognizing the top-performing channel partners for small and midsize business solutions within the United States. SAP presented the awards yesterday in Miami at a gathering of its channel partners for mySAP™ All-in-One and SAP® Business One, SAP's business management software solutions for small and midsize businesses. Based on mySAP Business Suite, mySAP All-in-One solutions are affordable and rapidly implemented, pre-packaged applications for small and midsize businesses requiring a high degree of vertical industry capabilities. Designed to address the specific needs of emerging and dynamically growing small and midsize businesses, SAP Business One integrates vital operations like accounting, sales and distribution, purchasing, and warehouse and partner management.

Selected from SAP America, Inc.'s nationwide base of solution partners and value added resellers, nominations were evaluated on numerous criteria in each product category.

SAP Business One:

- **Solution Partner of the Year Award**, honoring the partner with the combined ability to recruit new customers, provide outstanding customer support and deliver innovative, high-quality solutions, was awarded to Praxis Software Solutions of Minneapolis, Minn., the first certified SAP Business One solution partner.
- **Reselling Partner of the Year Award**, recognizing the partner that compiled the greatest sales record with consideration to high customer satisfaction and strong business relationships, was awarded to Business-First of Chicago, Ill.
- **SAP Business One Rookie of the Year Award**, for the partner with the greatest sales record in their first year with SAP, was awarded to Omega Business Solutions of Portland, Ore.
- **Excellence in Customer Satisfaction Award**, honoring the partner with the consistently highest customer satisfaction ratings, was awarded to Business-First of Chicago, Ill.
- **Excellence in Learning Award**, recognizing the partner with the greatest investment and skill in training resources, was awarded to Omega Business Solutions of Portland, Ore.
- **Solution Partner Leadership in Innovation Award**, for the construction of an innovative SAP Business One solution, was awarded to American Express TBS of New York, N.Y.
- **Solution Partner Quality Experience Award**, honoring the partner with the best record of customer support and high-quality implementations, was awarded to Altec Products, Inc. of Laguna Hills, Calif. / Tacoma, Wash.
- **Solution Partner Sales Excellence Award**, recognizing the partner with the greatest combination of customer wins and revenues, was awarded to American Express TBS of New York, N.Y.
- **SAP Business One Marketing Excellence Award**, for the partner demonstrating the greatest success in marketing SAP Business One, was awarded to GT Solutions of Cincinnati, Ohio.
- **SAP Business One Evangelist Award**, for the person working most effectively to ensure the success of SAP Business One, was awarded to Dan Carr, president of Computer Decisions, Inc. of Detroit, Mich.
- **Good Samaritan Award**, rewarding the person who has selflessly given the greatest amount of time and dedicated service back to the SAP Business One channel, was awarded to Korey Lind, president of Third Wave Business Systems of Elmwood Park, N.J.

mySAP All-in-One:

- **Business Partner of the Year Award**, honoring the partner with the combined ability to obtain new customers, provide outstanding customer support and deliver innovative, high-quality solutions, was awarded to itelligence of Chicago, Ill.

- **Account Executive of the Year Award**, rewarding the individual with the greatest number of new customer wins, was awarded to Ernie Perno of Answerthink.
- **Sales Executive of the Year Award**, rewarding the individual leader in software license revenue, was awarded to Mark Hester of IDS-Scheer. Also highlighted were Phil McKee and Jim Ware of itelligence and Jim Brown of IDS-Scheer.
- **Excellence in Customer Satisfaction Award**, honoring the partners with the consistently highest customer satisfaction ratings, was awarded to four qualified mySAP All-in-One solution partners: IDS-Scheer, Bramasol, et-Alia and Genesis Corporate Solutions (GCS).
- **SAP Best Practices Award for Solution Development**, recognizing the partner that delivered the most innovative, high-quality mySAP All-in-One solutions, was awarded to et-Alia of Milwaukee, Wis.
- **SAP Best Practices Award for Implementation Support**, for the partner with the best record of customer support and high-quality implementations, was awarded to Global Enterprise Management Solutions (GEMS) of Irving, Texas.
- **SAP Best Practices Award for Innovation**, honoring the partner demonstrating the greatest levels of creativity and inventiveness when developing and implementing mySAP All-in-One solutions, was awarded to Summit Enterprise Solutions, LLC of Denver, Colo.

SAP solutions for SMBs are sold through qualified professional business partners who handle all deliverables, from implementation and configuration to service support. There are several ways for a company to partner with SAP. mySAP All-in-One partners participate as value-added resellers or application service providers. SAP Business One partners participate as sales and service partners, or solution partners. For more information on the mySAP All-in-One and SAP Business One business partner network, see: <http://www.sap.com/partners/categories/channel/index.aspx>.

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